

BW Forsyth Partners (Forsyth) is St. Louis-based investment firm with a perpetual investment horizon and evergreen capital base. Forsyth focuses on acquiring and building enduring businesses through a people-centric approach to culture, programmatic acquisitions, and operational strategy deployment.



UNIQUE “HYBRID” EQUITY MODEL

- Evergreen source of capital
- Perpetual investment horizon
- Interim liquidity options
- People-centric operating philosophy
- Business building through culture, M&A, and operations



CRITERIA

- \$1-20MM EBITDA (no minimum for add-ons) in North America and Europe
- Professional services and highly engineered products, equipment, and consumables
- Preference for founder and family-owned businesses
- Preference for controlling interest (51% or more)

Forsyth’s Current Portfolio & Add-On Focus

PROFESSIONAL SERVICES



Property and casualty insurance services, including loss adjusting, TPA services, forensic consulting, and other post-loss outsourcing solutions



Retail insurance brokerage offering commercial line, personal lines, and employee benefits services



UHNW multi-family office that integrates investment management, financial planning, and family culture development



Talent and leadership assessment services, coaching, and cultural transformation consultancy

HIGHLY ENGINEERED PRODUCTS, EQUIPMENT & CONSUMABLES



Process automation equipment and design services for medical device manufactures; Full-scale automation and integration systems serving the broader life science industry



Engineered equipment, technology, consumables, and accessories serving the bioprocessing market



Equipment, products, and services to underground (pipes, sewers) and above ground (bridges, roads, tunnels, buildings) infrastructure applications

HIGHLY-ENGINEERED PRODUCTS, EQUIPMENT & CONSUMABLES

FOOD PROCESSING EQUIPMENT

Secondary and further processing equipment serving the protein, bakery, dairy, produce and dry food markets

MATERIAL PROCESSING EQUIPMENT

Engineered equipment for the processing of materials in infrastructure, recycling, and other end-markets

LABORATORY EQUIPMENT

Manufacturers of engineered laboratory equipment and related consumables for laboratory, vivarium, and research facilities

PROFESSIONAL SERVICES

SPECIALTY INSURANCE DISTRIBUTION

Wholesalers, managing general agents (MGAs), and managing general underwriters to the insurance industry

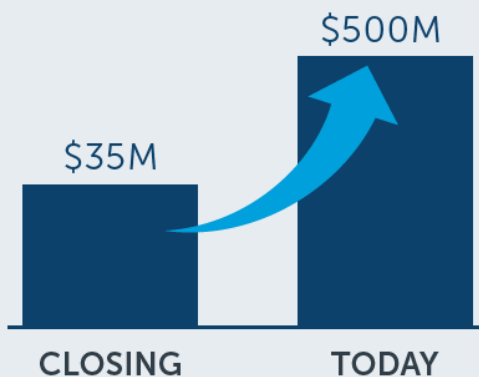
PROFESSIONAL ADVISORY SERVICES

Accounting, tax, legal, and expert advisory services to personal and commercial clients

INVESTIGATION SERVICES

Investigation service providers serving financial services, legal, and insurance clients

COR PARTNERS CASE STUDY



- Partnered with existing leadership team to build upon a \$35M single service line into a full service **\$500M** provider
- **13** add-on acquisitions completed
- Recruited additional talent to supplement existing team
- Rollout of strategy and cultural programs
- Initial shareholders have achieved a **15x** multiple on their investment

“Our decade-long partnership with Forsyth has been integral to the growth and prosperity we have experienced. They are ‘partners’ in the truest and best sense of the word.”

- John Quinn, CEO & Former Owner

[Learn more at bwforsyth.com](https://www.bwforsyth.com)

