

BW Forsyth Partners (Forsyth) is a St. Louis-based investment firm with a perpetual investment horizon and permanent capital base. Forsyth focuses on acquiring and building enduring businesses through a people-centric approach to culture, programmatic acquisitions, and operational strategy deployment.

WHY PARTNER WITH US

BUY, BUILD & HOLD

Single sale for your business without flipping in 3-5 years

7

Platform companies established

50+

Acquisitions completed and 0 sold companies

Revenue growth from **\$259M to \$940M** as of 2021



FOUNDER & FAMILY FOCUS

Evergreen source of capital allows us to partner and serve the unique needs of a family and founder-owned business

30+

unique founder or family transitions 100+

Rollover shareholders in same security as Forsyth



Balanced autonomy for teams with operational synergy across brands



HONORING LEGACIES & PEOPLE

Cultural Programs, leadership training and profit-sharing initiatives provide unique opportunities for team members 500+

Leadership institute graduates

350+

Equity owners across our businesses



Intentional development of people through Elevate program



INTERIM LIQUIDITY

Ability for shareholders to redeem equity on an ongoing and partial basis

\$90M+

of equity redemptions for non-Forsyth shareholders

\$270M+

of equity value outstanding for non-Forsyth shareholders



Current value of equity represents an **8.9X** multiple of initial rollover capital



WHAT OUR BUSINESS LEADERS SAY

Our decade-long partnership with Forsyth has been integral to the growth and prosperity we have experienced. They are "partners" in the truest and best sense of the word.

John Quinn CEO, Former Owner

Forsyth's long-term and people-centric approach are a refreshing and clear differentiator as we lean into a rapidly changing industry.

Benjamin Schoettmer CEO, Walker Hughes

Case Study COR PARTNERS

Partnered with existing leadership team to build upon a \$35M single service line into a full service \$500M provider



13 Add-on acquisitions completed15x return achieved by initial shareholders

Recruited talent to strengthen the team

Rollout of strategy and cultural programs

OUR PLATFORMS



Transportation & utility infrastructure products & services



Services for property & casualty insurance



Medical device manufacturing products & services



Bioprocessing centrifuge technology



Culture & leadership development, talent identification services



Multi-family office



Retail Insurance Services



Learn more at bwforsyth.com